

FREE

LANDSCAPE PROJECT

PLANNING

Workbook

WESTERNLEHIGHSERVICES.COM

SECTION 1: DEFINE YOUR PROJECT GOALS

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Before choosing materials or designs, it's important to understand why you're investing in this project.

What are your primary goals?
(Check all that apply)

□ Entertaining family & friends
□ Increasing property value
□ Improving drainage or grading
□ Creating privacy
□ Low-maintenance landscaping
□ Improving safety or accessibility
□ Enhancing curb appeal
□ Outdoor cooking or dining
□ Fire features or year-round use

Describe your vision in your own words:

SECTION 2: HOW WILL YOU USE THE SPACE?

Section 2: How Will You Use the Space?

Understanding how your space will function helps guide layout, materials, and design decisions.

Who will use this space?

□ Adults
□ Children
□ Pets
□ Guests / entertaining
□ Commercial tenants or customers

How often will it be used?

□ Daily
□ Weekly
□ Occasionally
□ Seasonal only

When will you use it most?

□ Daytime
□ Evenings
□ All seasons

SECTION 3: PROJECT FEATURES CHECKLIST

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Select the features you're considering. This helps prioritize scope and budget.

Hardscape & Structures

□ Patio
□ Walkways
□ Retaining walls
□ Steps or landings
□ Driveway or apron
□ Pavilion or pergola
□ Seating walls

Outdoor Living

□ Fire pit or fireplace
□ Outdoor kitchen or grill area
□ Bar seating
□ Shade structures
□ Outdoor audio
□ Landscape lighting

Landscaping

□ New lawn or turf
□ Planting beds
□ Trees & shrubs
□ Mulching
□ Drainage solutions
□ Irrigation system

SECTION 4: BUDGET PLANNING

Section 4: Budget Planning

A clear budget helps your contractor recommend the best options for your goals.

What is your target investment range?

□ Under $10,000
□ $10,000 – $25,000
□ $25,000 – $50,000
□ $50,000 – $75,000
□ $75,000 - $125,00
□ $125,00 - $200,000+

Are you open to phased construction?

□ Yes — complete in stages
□ No — all at once

What matters most?

□ Durability
□ Design aesthetics
□ Low maintenance
□ Timeline
□ Long-term value

SECTION 5: BUDGET PLANNING

Section 5: Timeline Expectations

When would you like the project completed?

□ As soon as possible
□ Within 1–3 months
□ Within 3–6 months
□ Planning for next season

Are there any deadlines?

□ Events
□ Holidays
□ Move-in date
□ Business opening

Important dates:

SECTION 6: SITE CONSIDERATIONS

Section 6: Site Considerations (Often Overlooked)

These factors significantly impact design and cost.

□ Sloped property
□ Poor drainage
□ Limited access
□ Utility lines
□ Existing structures
□ HOA restrictions
□ Township permitting requirements
□ Impervious Coverage Restrictions

Notes:

SECTION 7: INSPIRATION & STYLE

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Describe the look and feel you're drawn to:

□ Modern
□ Traditional
□ Rustic
□ Natural
□ Contemporary
□ Minimalist

Websites, photos, or ideas you like:

SECTION 8: QUESTIONS TO ASK YOUR CONTRACTOR

Section 8: Questions to Ask Your Contractor

Bring these to every consultation:

□ Are you licensed and insured?
□ Do you handle permits and inspections?
□ What materials do you recommend and why?
□ How do you handle drainage and grading?
□ What warranties do you offer?
□ Who will manage the project day-to-day?

SECTION 9: READY TO BRING YOUR VISION TO LIFE?

Section 9: Ready to Bring Your Vision to Life?

Planning is the first step. Execution is where experience matters.

Western Lehigh Services specializes in:

- Landscape design & installation
- Hardscaping & retaining walls
- Outdoor living spaces
- Drainage & irrigation
- Custom Pools
- Commercial landscaping & snow management

📍 Serving the Lehigh Valley, PA
📞 Call: 610-395-5557
🌐 www.westernlehighservices.com

Schedule a free consultation and bring this workbook with you.

YOUR NOTES: